



Wisconsin-Based Organization Providing Document Archive and Data Conversion Solutions

Digital Scantronics Specializes in Workflow, Digital Conversion, Archival and Assessment Services

Wausau, WI – January 26, 2005 – Digital Scantronics, a Wisconsin-based corporation specializing in workflow solutions, announces the availability of digital conversion, archival, and assessment services related to the management of paper documents, microfilm and microfiche, and aperture cards.

National research indicates that paper files are growing by 22% annually. Additionally, industry statistics show that employees responsible for customer support and service can spend as much as 20% of their time retrieving documents and distributing those documents via fax to customers. Services offered by Digital Scantronics will reduce the need for paper, reduce space-consuming filing systems, decrease operational expense, increase operational efficiencies and service initiatives, and safeguard critical and irreplaceable information in the unlikely case of disaster.

Digital Scantronics is divided into six distinct business units. They are: Scanning, Storage & Retrieval Services (SSRS), Document Management Systems Sales & Installations (DMSSI), Workflow Consultative Services (WCS), Back-Scanning (BSR), Records Management (RM), and Data Conversion (DC).

Scanning, Storage & Retrieval Services (SSRS)

- SSRS operates both as an on-site scanning service and as a scanning service at Digital Scantronics Data Center. Mobile Scanning Plants (MSPs) perform on-site requirements targeted at businesses and some government agencies that prohibit the removal of documents. This business unit is also responsible for implementing storage and retrieval solutions. Digital Scantronics also stores paper files for customers, or shreds the files, and in other cases merely returns all paperwork.

Document Management Systems Sales & Installations (DMSSI)

- DMSSI offers complete scanning, archiving and retrieval systems to customers who have requirements for internal systems.

Workflow Consultative Services (WCS)

- WCS provides workflow strategies to customers who not only utilize the services of the other five business units, but who are in need of various processes to simplify their methods of documentation. WCS also conducts on-site training and education workshops.

Back-Scanning (BSR)

- BSR is separated from SSRS because the scanning of frames of microfilm and microfiche requires a different technology and different equipment than the scanning of paper documents. If not stored properly, and in most cases microfilm is not, the images fade or the film becomes brittle.

Records Management (RM)

- With RM, Digital Scantronics provides the convenient and space-reducing service of receiving, storing, and delivering hard copy records into a securely safeguarded and climate-controlled warehouse. In most cases, the records are stored in corrugated containers and are easily and quickly identifiable through an assigned barcode. Maintaining record inventory, and providing record retrieval via the Internet, e-mail, or fax is provided based on customer preference.

Data Conversion (DC)

- The DC service enables an organization to maintain critical files in a dependable and scalable manner. Digital Scantronics offers the service of transferring and processing information from an organization's legacy system to a new system. The result is an enhanced internal retention and archiving environment creating ease of access to records, images, and other types of stored data.

Markets served, but not limited to, include legal, government, insurance, utilities, non-banking financial organizations, healthcare, manufacturing, and education.

Digital Scantronics' key personnel have numerous years experience and intimate knowledge of digital conversion and archival processes. John Koci, formerly president and COO of Wausau Financial Systems is Digital Scantronics' CEO and majority stockholder. Mike Abel and Tracey Graveen, also former associates with Wausau Financial Systems have accepted positions with Digital Scantronics. Abel has accepted the position of VP of operations, and Graveen as director of technical and consultative services. Rhonda Burish has been hired as Senior Sales Consultant. Burish was previously in sales management positions at Spectra Print and Marathon Communications Group. Robert F. Weirauch has teamed with Digital Scantronics serving as a financial partner.

The knowledge, strength, and talent behind Digital Scantronics also played a critical role in the successful launch of Pakistan's national identification card by enabling the government to scan 65 million images. Furthermore, that same expertise has supported SafeAssured™, the most comprehensive personal identification solution available in the United States. SafeAssured uses advanced technology of capturing important personal data, housing that data in encrypted vaults, and outputting only parts of the data on mini-CD-ROM discs.

John Koci, Digital Scantronic's CEO and majority stockholder explains, "In conducting our research and completing due diligence, we found a tremendous need for such offerings. For example, there are presently 230 law firms in Wisconsin alone generating enough paper files to warrant the services of Digital Scantronics." Koci continues, "Any industry desiring or required to maintain documentation because of regulations, or to simply prepare for an unforeseen disaster such as fire will benefit from digital

conversion. Improved operational efficiency, paper and storage cost reduction, and better customer service practices result from streamlined workflow, data conversion, and archival technology.”

About Digital Scantronics

Digital Scantronics is a Wisconsin-based corporation specializing in workflow solutions for the management of paper documents, microfilm and microfiche, and aperture cards. Specifically, Digital Scantronics assesses client workflow strengths and weaknesses through a comprehensive workplace survey process, recommending various workflow options and opportunities. Digital Scantronics implements client-specific procedures and solutions that result in both time and cost saving benefits for the customer and end-users. Digital Scantronics is headquartered at 7575 Bombardier Court, Suite 200, Wausau, Wisconsin 54401. For additional information, please visit www.digitalscantronics.com.